

# NEWSLETTER

## THE FLYING TIGER LINE INC.

June 25th 1948

Vol. II No.13

### ANNIVERSARY MESSAGE

For two and one-half years we have been awaiting action in Washington clarifying the status of this new industry and it now appears that this will be the year of decision, both for our Company and the all-cargo industry. I would like to outline the important points for you so that you may judge for yourself in which direction we are headed.

Two principal decisions, of far-reaching effect, are now pending before the Civil Aeronautics Board, namely, the Air Freight Forwarder Case and the Freight Certificate Case.

An answer on the first-mentioned case is expected momentarily. Our Company stand is very decidedly in favor of certification of the forwarders and of granting authority to the Railway Express Agency to do business with us. We regard the functions of the forwarders and REA, which include solicitation, consolidating, pickup and delivery service and trans-shipment as extremely vital and a necessary adjunct to a successful air-cargo business. A favorable decision in this case will be a tremendous boost to us.

The Certificate Case decision will be due in September. It is my personal belief that success in that case will be dependent on the outcome of the forwarder case. In other words, if a favorable decision is rendered in the first case, we will almost surely win the second case.

It is my belief that we are going into our fourth year with a more optimistic outlook than at any time since the inception of the business. Our survival up to this point has been due in large measure to the loyal and efficient cooperation of all of you and if we can continue to pull together when the odds are with us, success of our operation is assured. Heartiest thanks to the entire system for a job well done.

R. W. Prescott

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### P I C N I C

A picnic for all Flying Tigers and their families will be held Sunday afternoon, July 11th. As announced in our last Newsletter, Thelma Goodman, Vern Miller, Harold Rademacher and Blair Smith have been appointed to serve as a Picnic Committee. Vern Miller is completing arrangements for the rental of a private park and the location of the picnic will be announced in the next Newsletter.

Plans for the afternoon include a ball game, contests and games

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Picnic  
(Cont'd)

for adults and children with plenty of prizes and refreshments.

Since it will be impossible for employees at other stations to attend the picnic, plans are being formulated for a celebration of the Company's third anniversary at all of its field offices on July 11th.

Suggestions for recreational activities at the picnic should be given at once to one of the committee members.

Let's all of us plan to attend with our families!

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AIRFREIGHT -- WORLD WIDE

The Flying Tiger Line can now offer World Wide Airfreight Service. The completed arrangements have now been made with Scandinavian Airlines System Inc. through a direct Interline agreement for service on a through Airway Bill to any part of the Scandinavian Airlines System.

The signed Interline Agreement was received back from SAS today and is now official for immediate operation. FTL can now accept and handle International Airfreight for routing via SAS from New York City to Glasgow, London, Oslo, Stockholm, Helsinki, Moscow, Copenhagen, Amsterdam, Paris, Frankfurt, Zurich, Geneva, Rome, Athens, Istanbul, Ankara, Baghdad, Teheran, Cairo, Addis Ababa, Barcelona, Madrid, Lisbon, Dakar and many other points soon to be announced. FTL will act as the domestic U. S. carrier for exports and imports to and from the above cities.

Scandinavian Airlines System Inc. is an operating arrangement of the following Air Lines, Danish Air Lines (DDL), Norwegian Air Lines (DNL), Swedish Intercontinental Airlines (SILA). Similar interline agreements are now in the process of negotiation with several other international carriers and the consummation of these agreements will complete our Around the World Freight Service.

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PRECOOLING

The Company has just completed installation of a large cooling room for flower shipments and other perishables at Burbank. The room is mechanically refrigerated and is big enough to allow the use of a fork lift within it.

The Flying Tiger cooling room offers a material advantage to flower shippers in that their shipments can now be precooled sufficiently to allow safe transportation of their flowers with a minimum of icing.

The Tigers are the first air carrier to offer this efficient means of precooling the shipments of the flower growers and shippers of Southern California and our flower business should "blossom" as a result of this extra service to our customers.

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FLYING CLUB NEWS

On June 17th the Corporation Commissioner of the State of California granted a charter to the Tiger Flying Club, Inc. The club has purchased a radio transmitter and battery for its Aeronca Chief as well as complete insurance coverage. Ground school instruction is being offered to beginners and a course in Navigation to those interested in cross-country flying. The membership roll is not yet filled. Membership is limited to Flying Tiger employees and their wives or husbands. The membership fee of twenty-five dollars is refundable if a member leaves the club and the only other cost is rental of the airplane at \$2.50 per hour. There are no dues nor assessments.

Eligible persons who want to fly at this very low cost should contact Thelma Goodman or Walt Loeffler, Burbank. The membership fee may be paid in several installments and prospective members should apply for membership at once in order to avoid being placed on the waiting list.

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ANNIVERSARY EDITORIAL

Today, June 25th, 1948, marks the Third Anniversary of The Flying Tiger Line Inc. Three years ago a small group of men with an idea and their life's savings founded our Company. Mr. Prescott has stated elsewhere in these pages that our survival has been due in large measure to the loyal and efficient cooperation of all employees, and that is certainly true. However, this writer ( who is not in the top level of management) would like to point out that our Company's officers and directors have contributed their full measure of effort also.

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Anniversary Editorial  
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The Flying Tigers started three years ago, with a modest capitalization, in the business of carrying freight by air. This was a new industry with very little established precedent to offer as guidance, although the carriage of property by air was not a new idea:- The first air freight shipment was made in 1910 in a Wright biplane. It was a bolt of silk and was carried in the lap of the pilot. Nevertheless, when our Company was organized three years ago, the idea of specializing in air freight was a radical departure from the old concept of combination passenger and property flights. Undoubtedly there are a number of old timers in the airline business who are considerably surprised to find the Flying Tiger Line still operating and with a steadily growing volume of business.

From a small contract carrier, operating surplus Budd Conestogas, the Flying Tiger Line has developed into a common carrier of air freight with offices located in principal cities throughout the United States. In addition, interline agreements with international carriers which makes possible the shipment of goods via the Flying Tiger Line and its connecting carriers throughout the whole world. Our Company, in three short years, has furnished employment to a considerable number of people and has paid wages to its employees of over five and one-half million dollars. Indirectly, the Flying Tiger Line has helped furnish employment to a great number of other workers through its pioneer spadework in the development of a new industry.

As we begin our fourth year of operation it would be well for all of us -- employees, officers and directors, to pause and think about our short but active history. In baseball parley, we have had our full share of hits, runs and errors. However, most of us believe that when the score is added up, the employees, officers and directors of The Flying Tiger Line make up a pretty good team.