

MARCH 1982 • DOMESTIC REVENUE GOAL

\$14,950,000

**FORWARD MARCH**

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1982

YOU CAN GUARANTEE ITS SUCCESS

## “Forward” is Message for March

“Forward March” — is the theme kicking off an aggressive company-wide drive to put Flying Tigers back on the road to profitability.

According to the dictionary, “march” means to progress steadily. The March theme, says President Tom Grojean, reflects our determination to earn our way out of our current economic doldrums.

“March is significant for several reasons,” Grojean said. “It’s a long month with 23 business days, each offering an opportunity for us to generate more revenue. It’s also the last month of the first quarter.”

Indicators from Asia and Europe are positive, he said. “But if we are to complete the first quarter on a high note, the domestic system, especially, must perform extraordinarily this month.”

The airline’s domestic revenue goal, Grojean said, is \$14,950,000 — or \$650,000 a day for each of the 23 business days. Posters and

charts posted around the system will remind employees of the goal and the need for extra effort heading into our second quarter.

“Attainment of our revenue goal will not make our domestic system profitable,” Grojean said. “But it will get us close, and will confirm our belief in the investment in expanding our domestic system and creating and delivering a brand new set of services.”

“I am satisfied with the quality of our new guaranteed programs. Shippers who were waiting to see if we could deliver what we promised should be made aware of our almost 100 percent reliability since we started our guaranteed program. They should know that we have been tested by giant corporations as well as small shippers and to-date have performed virtually flawlessly.”

“But we need quantity — more business, more shipments, more revenue.”

Keep the message in mind, he urged. Forward March.

## “That’s the Spirit”

### Flight Planners Help Cut Costs

In support of Flying Tigers’ efforts to reduce operating expenses and increase productivity, the airline’s 18 flight planners — who are represented by the International Association of Machinists (IAM) — have unanimously agreed to revise their work schedules in a way that will nearly eliminate the need for overtime to cover vacations during 1982.

Although the labor contract only requires a 75 percent majority vote, all the planners agreed to allow their days off to be moved, providing a full year of vacation coverage without the use of overtime assignments.

This arrangement will save approximately \$35,000 this year — “exemplifying the kind of Flying Tigers spirit we need during these difficult times,” commented President Tom Grojean.

## Domestic Development

# New Service at Orlando, Baltimore/Washington

Flying Tigers inaugurated jet-freighter service March 1 at Orlando, Florida and Baltimore/Washington, and initiated our new 100 percent guaranteed door-to-door service at both locations.

B727 aircraft operated by Fleming International Airways connect the two areas with Flying Tigers’ worldwide system through our Chicago hub.

### Baltimore/Washington

Baltimore and Washington, D.C. area shippers will be served through Baltimore/Washington International Airport. Flying Tigers flight #929 departs Monday through Friday at 11:35 p.m. for Chicago where the cargo is transferred to domestic and international flights. Inbound, flight #928 arrives at BWI Tuesday through Saturday at 9 a.m.

Major commodities moving into the Baltimore/Washington area are auto components, machinery, petroleum products, manufactured goods and chemicals. Outbound, primary commodities include government and military-related shipments, printed material, foodstuffs, machinery and fashions.

### Orlando

Orlando and Central Florida area shippers will be served

## Airline Suspends DC-8 PAX Flying

Metro International has suspended DC-8 passenger flying effective February 23 as the result of continuing losses in its DC-8 operation, said Ned Wallace, vice president of contract programs.

Metro and Flying Tigers Military Airlift Command (MAC) passenger operations continue with B747 aircraft. The airline suspended DC-8 MAC passenger trips in September last year.

## Pilots, Company Agree on Scope

Flying Tigers and its pilot group have reached agreement on the Scope issue of the pilots’ labor contract.

Tentative agreement was reached by the airline and the Flying Tigers Air Line Pilots Association negotiating committee February 25 pending ratification by the ALPA Master Executive Council, and the official document was signed by representatives of both parties March 4.

Scope is the clarification of the pilots’ rights to operate equipment flown in the service of Flying Tigers and the right of the company to have flying performed by non-Flying Tigers pilots.

through Orlando International Airport by way of Atlanta — Flying Tiger’s Southern hub.

Flight #911 departs Orlando Monday through Friday at 10:45 p.m. for Atlanta and Chicago. Inbound, flight #910 arrives in Orlando at 12:45 p.m. Monday through Friday via ATL.

Major commodities moving in-

to the Orlando and Central Florida area are electronic components and other high technology-related equipment, such as commodities supporting the Space Shuttle program at Cape Kennedy. Outbound, primary goods include electronics, perishables, such as fruits and vegetables, and government-related goods.

## Door-to-Door is On-Line, Off-Line and Growing

Our new guaranteed door-to-door service was inaugurated in New York, Newark and Bradley International Airport, Connecticut, the week of March 1, marking the last of our domestic on-line terminals to become origin points for the new program.

The final phase of our on-line startup came on the heels of a 99.1 percent reliability report for the new service for the week of

Feb. 25, with volumes growing steadily.

### Off-Line

March 1 also marked the startup of guaranteed service at off-line cities including Tampa and Jacksonville, Florida; Raleigh/Durham and Greensboro, North Carolina; Columbia and Greenville, South Carolina; Rochester, New York; Providence, Rhode Island; Manchester, New Hampshire; Worcester, Massachusetts; Lexington, Kentucky; and Columbus and Dayton, Ohio.

Radio and television continue to support the new service, with a second television ad just launched (see page 2 of this issue for highlights).

## Johnson Named GM for Metro

Walter H. Johnson has been named general manager of Metro International Airways. Flying Tigers’ passenger division.

In his new position, Johnson will oversee all major functions of the airline, including sales, marketing, operations, passenger services and administration. He joined Metro in October last year as senior director of passenger sales and marketing.

Before joining Metro International, Johnson was with Bahamasair as assistant general manager, and before that was vice president of passenger sales with Overseas National Airways.

Metro will inaugurate scheduled B747 passenger service between Brussels and New York this month. Currently Metro flies charters between the U.S. and Europe and the Middle East.



Walter Johnson

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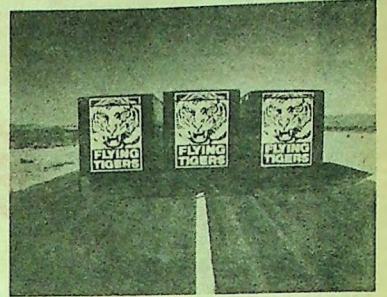
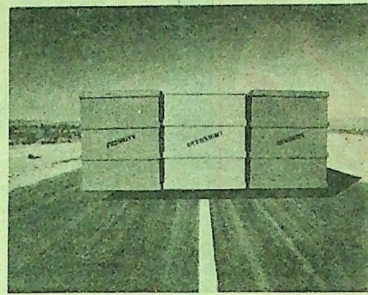
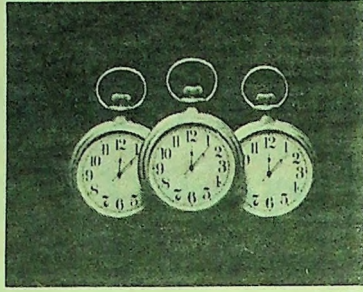
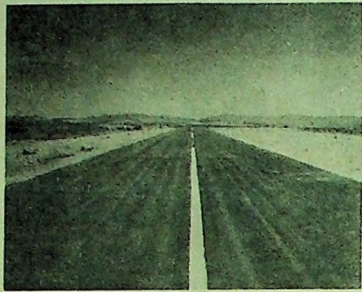
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### Regular Features

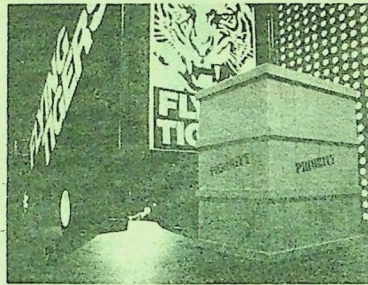
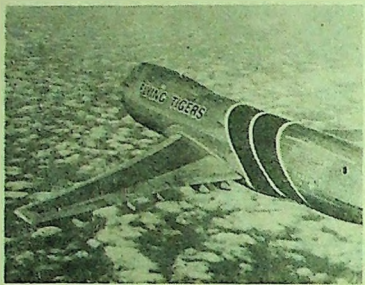
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*New on Television*

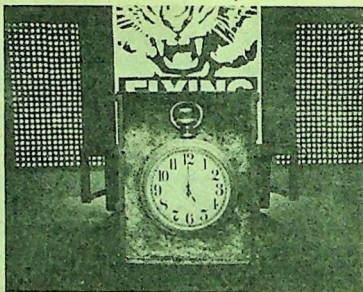
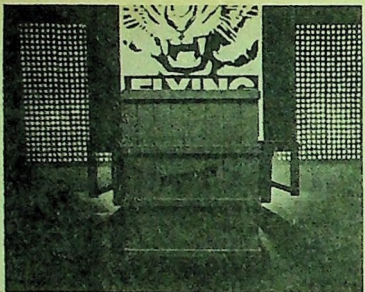
# Highlights of our Second Ad



*Time. When you ship air cargo, time really is money.*

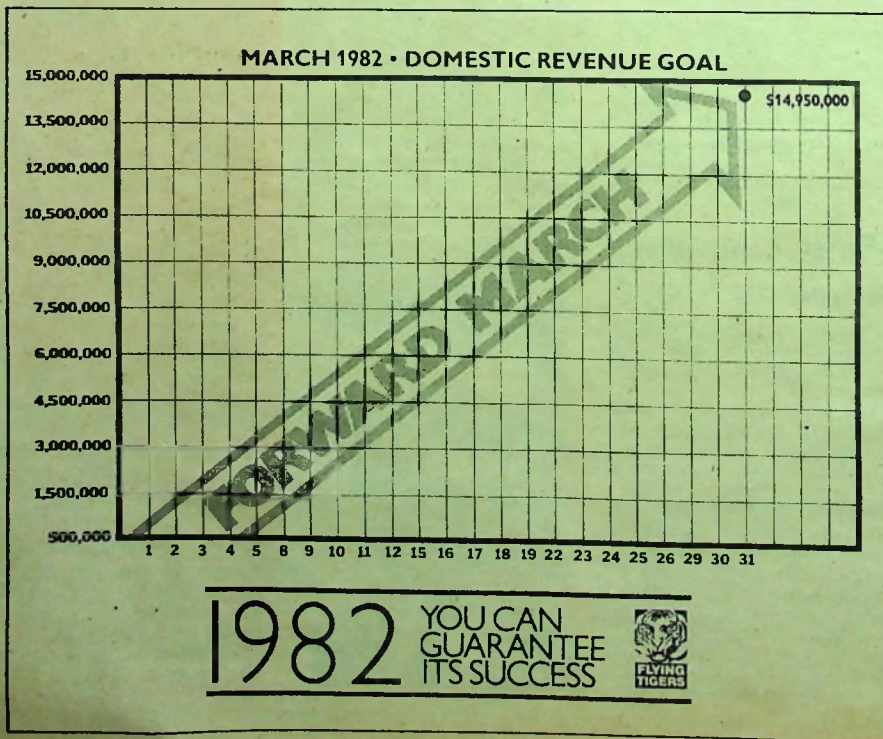


*That's why Flying Tigers gives you three ways to get your shipment delivered, all guaranteed 100 percent or you don't pay. Overnight by 1 p.m., overnight by 5 p.m. . . .*



**FLYING TIGERS**  
IT'S ON TIME OR IT'S ON US.  
A TIGER INTERNATIONAL COMPANY

*. . . and second day by 5 p.m. Flying Tigers. It's on time or it's on us.*



## FLYING TIGERS *review*

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Nissen Davis  
Vice President  
Public Relations & Advertising

Colleen Ferguson Editor    Sandra Loden Writer    Margi Falk Editorial Assistant

**Correspondents:** Asia — Yasuko Yamaguchi, Yoshiko Izawa-TYO; Teruko Nishiguchi-OSA; Patricia Liu-TPE; Carmela Bartol-MNL; Eva Cheung-HKG; Florence Goh-SIN; Hyon-Sook Yoo-SEL; Penny Foo-KUL. **Europe** — Pat Roche, Freda Head-LHR; Dieter Weckesser, Helga Traeger-FRA; Anita Spiess-ZUR; Egidio De Amici-MIL; Jack Zijlstra-AMS; Gilbert De Vleeschouwer, Denise D'Hondt-BRU; Alain Dupont, Martine Charton-CDG. **North America** — Ed Reardon-BOS; Joanie Nelson-ORD; Jean Sarcelletti-SEA; Lydiette Pedreira-MIA; Ron Gilbert-JFK Bldg. 260. **Latin America** — Javier Rodriguez-MEX.

## Flying Tigers After Hours



Mountain high — Tokyo's Yasuko Tanaka, above, waves from the summit of Mont Blanc in Europe — scene of one of her most memorable climbing experiences.

### Her Spirit's at the Peak

## Mountain High for Yasuko Tanaka

By Yasuko Yamaguchi-TYO

*"I felt heavy in the head and had no appetite. I had difficulty breathing. Obviously the symptoms of high altitude sickness. The only thing on my mind was 'keep on going'. I didn't take anything with me, even my canteen when I left Kibo hut — the last hut — because I knew I wouldn't be able to carry anything."*

Yasuko Tanaka, secretary to manager of personnel relations-Japan, described her recent trip to Kilimanjaro. Africa's highest mountain, Kilimanjaro is 19,340 feet above sea level. It is situated near the equator, but the summit is covered with snow all year. The name means "shining mountain" in Swahili.

Yasuko started climbing at an altitude of 6,000 feet in a party of 21 climbers. By the time they reached the highest peak — Uhuru Peak — there were only five left in the party, including Yasuko. She had had nothing to eat or drink for ten hours except two pieces of chocolate since leaving the last hut, located at 16,000 feet.

#### Cherished Dream

"It was early morning and we saw a magnificent alpenglow at the lower peak. It was a flat summit with a gigantic crater. From the lower peak to the higher, it took us one hour and a half. I barely made the summit. I was too tired to feel happy till I went down for awhile. Then, when I looked back to the top of Kilimanjaro, I was greatly moved. I had made that summit, which was a dream I had cherished for a long time!"

Yasuko has been enraptured with mountains since she was 15 years old. With her mountain-

struck family she couldn't resist being a mountain lover, too. In high school and college she belonged to the mountain climbing club; some summers she came home only to do the laundry and spent all her vacation in the mountains.

#### Varied Approaches

"My interest in mountaineering varied," she said. "For one period, as a peak-hunter, I marked in red on a map the tracks and peaks I had climbed. My object was to increase the red lines as much as possible. For another period I concentrated on shortening climbing time. When I came to choose favorite mountains and favorite times — difficult mountains and difficult times — taking my time in climbing, savoring each step of the way.

Having conquered the major 10,000-foot mountains in Japan, the Northern, Southern and Central Japan Alps, her craze prevailed overseas. "Mont Blanc, Monte Rosa, Jungfrau and trekking to the base camp of the Everest — those were really of great magnitude and required a great deal of physical and spiritual strength," Yasuko explained. "Mont Blanc remains as a most radiant memory. It is completely surrounded by snow-covered mountains and the snow is very white. When we were approaching the summit, the morning glow colored all the snow rosy. The moon was still in the dark west. It looked like the world was divided into two colors, the rosy and the blue-black."

Contrary to what one might expect, Yasuko is very thin in appearance. Also as one might expect, she is exceedingly healthy.



Conquering Kilimanjaro — Tanaka, above, rests on Uhuru Peak — Kilimanjaro's highest.

she hasn't taken a sick leave from work for eight years. One wonders where all her strength and energy come from.

#### Strengthen, Spirit

"Mountaineering has disciplined me and strengthened my spirit. Also, it has taught me the greatness and power of nature. It has its own world apart from the human world," Yasuko said quietly but clearly.

"Climbing is a struggle within myself. It can put me in a difficult situation, to test the bounds of my strength and spirit. The more difficult the situation, the more satisfaction I get when I overcome it." Her favorite phrase is, "There is no dream that is not worth trying."

*"Back in the hut from climbing, with a can of beer in my hand, the hard climbing slips from my mind and I am only happy with the memories of the deep blue sky, beautiful rocky range and tiny mountain flowers which were clinging to the rocks... These are what beckons me to the mountains again."*

## The Inside Story

Shipments, Charters, Worldwide

## Flying Tigers Brings "Wild West" to Japan

Rodeo animals from the "wild west" of the United States arrived via Flying Tigers at Kagoshima International Airport in Japan recently for an American rodeo to be held as part of the Grand Festival at the Mitsui Greenland Park on March 21 in Arao, Kumamoto prefecture.

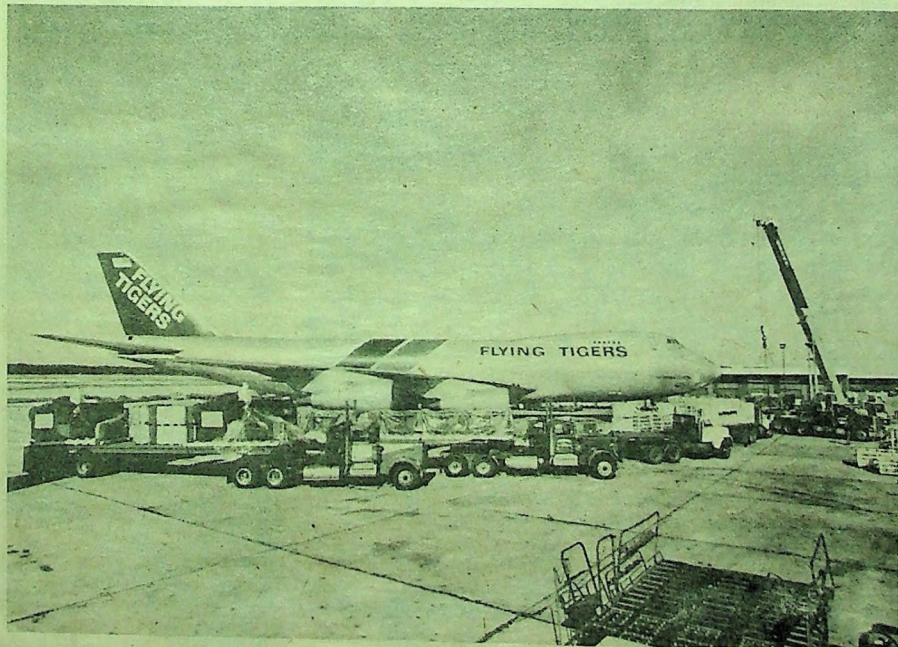
Some 43 horses and 31 wild steers rode the chartered Flying Tigers DC-8 jetfreighter from Stockton, California on the 6,000-mile journey across the Pacific and were safely unloaded at Kagoshima on February 8.

The rodeo animals included 12 saddle horses trained in the United States' "cowboy tradition" for roping and cattle handling; 30 bucking broncs which will be ridden in the bucking bronco

events; a specially trained horse to be a part of the bull-fighting events; and 14 bulls, six calves and ten wild Mexican steers. These will all be a part of the bull riding, bronc busting, calf roping and the feature bull-fighting spectacle at the Park.

The Flying Tigers DC-8 was specially configured to accommodate the animals and a staff of cowboys and handlers accompanied the shipment. The rodeo will be the largest western event ever held in Asia and will be in the true wild west tradition of the famous Calgary roundup and the rodeo circuit in the United States.

Flying Tigers in Tokyo said the cargo weighed 70,760 pounds, and arrived on schedule.



### Largest Single Shipment

## B747 — Full of Machine Tools to Houston

The largest single shipment of machine tools to fly into the U.S. — some 197,000 pounds of pipe threading and handling equipment — arrived at Houston International Airport recently on board a Flying Tigers B747 jetfreighter chartered by the Raines Tool Company. The move included transportation and crane loading and unloading of two 60-foot-long systems plus material and handling equipment. Five tractor-trailer rigs were on hand to carry the complete threading line to Raines Tool's coupling, manufacturing and end finish plant in Waller, Texas. On the ramp in Houston, above, the off-loaded equipment is ready for delivery to the Waller facility.

# Texas-Size

# From Shipments to Spirit . . . Everything's Bigger in Houston

"Everything is bigger in Texas", so the saying goes — and from the looks of shipments transiting Flying Tigers' Houston terminal it appears to be true.

The world's leading "energy" city, Houston serves as headquarters for many major oil and oil-related companies. According to Dave Kinzer, district manager, serving the shipping needs of these businesses often requires the terminal to handle unusual, oversized and heavy cargo — ranging from drilling equipment such as drill bits and long pipes, to exploration tools like seismic

cables. "Single shipments often range from 10,000 to 40,000 pounds. It's very high-yield traffic," Kinzer said. Rick Siciliano, operations supervisor, added, "Our problem is limiting shippers to 13,000 pounds per pallet position."

### This Calls for Ingenuity

Siciliano explained that loading these kinds of equipment calls for a great deal of ingenuity, as well as thorough, accurate planning. Planning often begins before the shipment is sold with sales representatives coordinating with operations personnel to

make sure the aircraft can accommodate the load. Accurate weight and balance calculation is critical.

Kinzer went on to explain that because of the often urgent nature of the oil business, the terminal handles many charters as well as Priority Air Service (PAS) shipments. "Five to ten percent of our shipments are PAS," he said.

### RAs, Electronics

Because Houston is also the home of many major chemical plants, like Dow and DuPont, IAH handles many restricted articles (RAs), including paints,

plastics and explosives. "We move an average of six to seven RAs a night," explained "Red" Wilson, RA coordinator.

In addition to oil industry equipment and RAs, the Houston facility handles a great deal of electronics. "We move a lot of electronic equipment, especially on our two weekly flights to Mexico City," Kinzer said. He added that toys and appliances are other popular commodities on the Mexico flights.

### Boomtown

Presently, two flights originate and terminate at IAH. Flight

#440 originates in Houston Mondays through Wednesdays, transiting Dallas and Chicago enroute to New York. Tuesdays through Saturdays, flight #441 originates in Cleveland, transiting Chicago and Dallas before terminating in Houston. On Saturdays and Wednesdays flight #6441 originates in Houston and terminates in Mexico City; then turns around as flight #6440 from Mexico to Houston.

Kinzer explained that during the terminal's past four years of operation it has evolved from primarily an outbound station, to a more balanced inbound/outbound flow. "We used to average 60 to 65 percent outbound traffic. Now we average 55 percent inbound business, compared to approximately 45 percent outbound. Houston is an excellent inbound city because there is so much money and business is booming.

"Because of the sound economy here, I'm looking forward to a good year," Kinzer said. He went on to explain that the terminal handled approximately 26.7 million pounds of cargo, earning more than \$14.3 million in revenues in 1981. The terminal is expected to handle 26 million pounds of cargo, with revenues of \$17.8 million in 1982.

Although Houston's biggest customers are forwarders and agents, Kinzer explained that commercial business has shown steady growth. "Last year, commercial business increased by 30 percent, and with the new domestic door-to-door program I expect even greater growth in 1982."

Looking into the future, Kinzer added that he hopes to see more international flights through Houston.

### Unique Terminal

"We're not only unique because of the kinds of freight we ship," Kinzer said, "we're unique because of the people working here. We have tremendous team effort here — everybody pulling together with a common concern — the success of Flying Tigers.

Kinzer added that most of the 35 permanent employees at IAH transferred there from other Flying Tigers locations. "Although our people have come from all over, they work together well as a team. The people make it a joy to work here."

Highlighting company pride among Houston personnel, Rick Siciliano explained that RSM Dick Furzland owns a farm named "Flying Tigers Ranch". Siciliano and Red Wilson race motorcycles boasting Flying Tiger's colors.

### Alive and Well

"I just want everybody in the system to know that we are alive and well, and we will be a large contributor to the survival, profitability and growth of the company. Our goal is to become the company's most profitable station," Kinzer said.



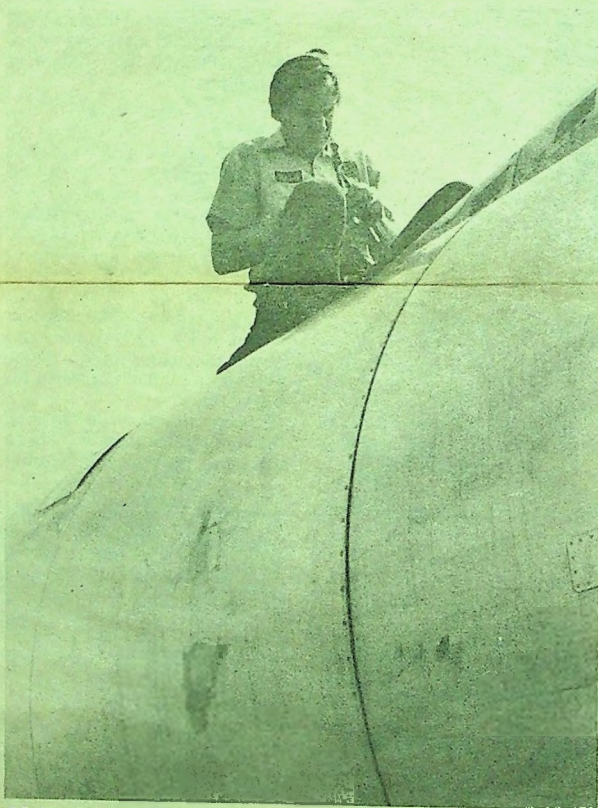
There's spirit in Houston — Members of the Flying Tigers team in Houston include, above, l-r, Ramp Servicemen Roger Armstrong, Glenn Mitchmore (part-time) and Les Wright; Rick Siciliano, operations supervisor; and David Bates, account executive.



New terminal — Flying Tigers' aircargo facility at Houston Intercontinental Airport, above, was dedicated in October, 1979.



IAH District Manager Dave Kinzer, above; Senior Operations Supervisor Bob Archambault, at right.

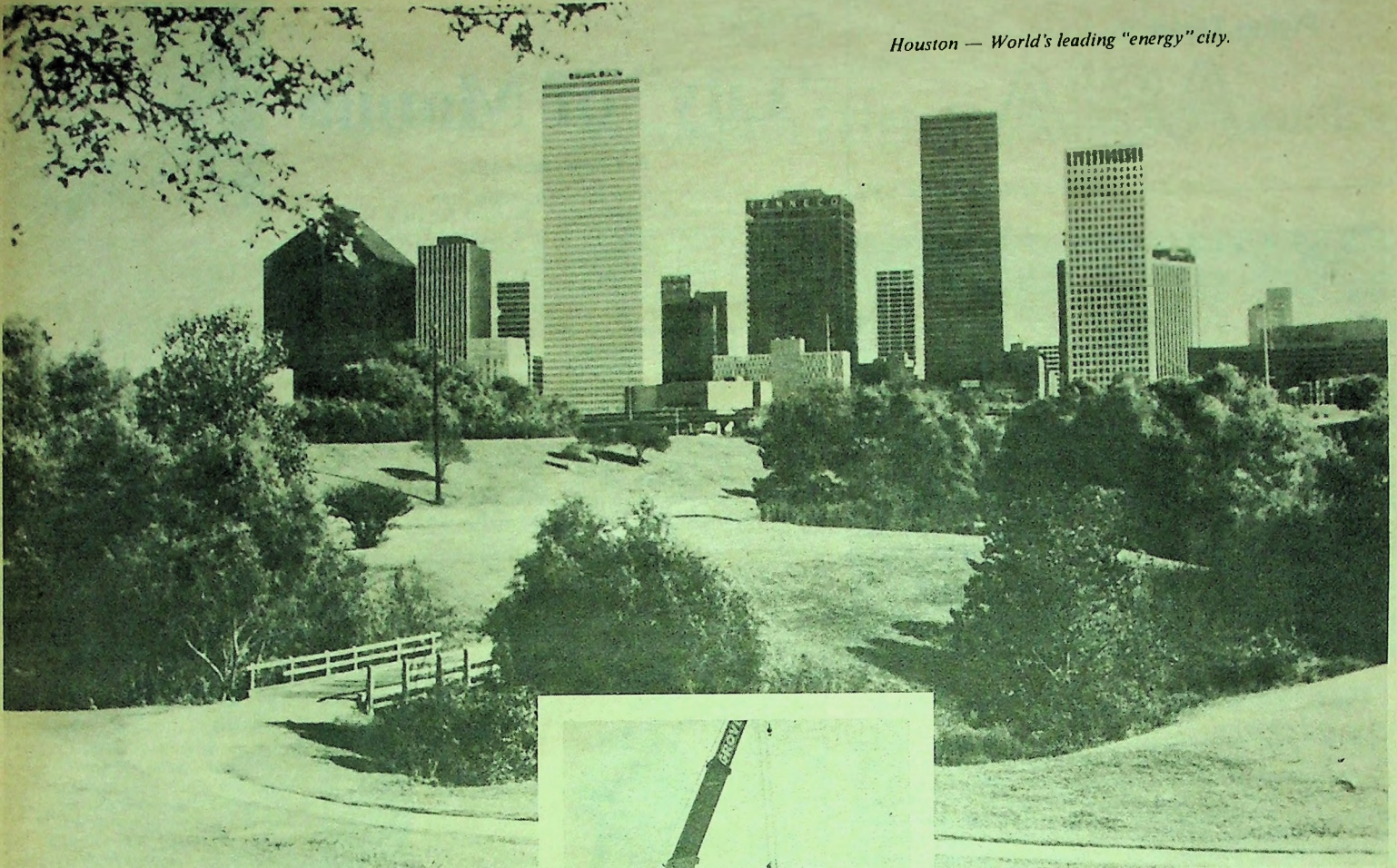


Maintenance is the concern of Neil "Mac" McGrath, IAH mechanic, pictured above at work on a DC-8 engine.

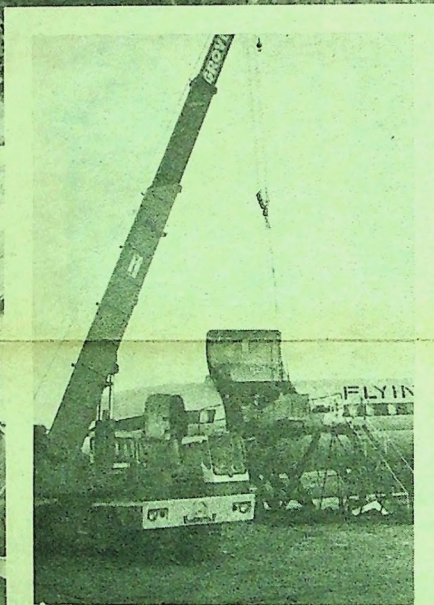


Helping make it work for the airline in IAH, Bill Malin, above left, traffic agent; and John Sternik, above right, RSM.

Houston — World's leading "energy" city.



Service is a priority with Houstoners including, above, l-r, Norm Greer, operations supervisor; Linda Malin, customer service supervisor; and "Red" Wilson, ramp serviceman and restricted articles coordinator.



Out-sized and odd-shaped cargo is commonplace for the Houston Flying Tigers. Above left, loading of odd-shaped shipment calls for the use of a crane. Some of the Flying Tigers who load such shipments, above right, l-r, RSMs Rocco Martinelli, Joe Chiasson, lead, and Jack Henson.



At left, top: IAH RSM Roy Schwartz. At left, bottom: RSMs, l-r, Aaron Lee and Will Jones. Above right: Traffic Agent Neil Connelly.



Among those hard at work in Houston... Above left: Customer Service Representative Linda "Cookie" Bates. Above, top to bottom: RSMs Rick Fronzak, Hari Gronau. Bottom left: Mechanic Len Dolny; Bottom right, r: Traffic Agents David Lynn and Max Avaria.

Flying Tigers in

# ASIA



## New York-Hong Kong Connection

Six senior executives representing government agencies of the Port Authority of New York and New Jersey visited Hong Kong recently to introduce the benefits of the tri-airport New York area "gateway" to the Hong Kong market. During their stay the group hosted a seminar at the Hong Kong Hilton for individuals specifically interested in the important East Coast gateway. Flying Tigers was represented by general manager for Hong Kong and Southeast Asia E. Brooke Harwood, Jr., pictured above second from right, with, l-r, Isaac Dornfeld, general manager of New York's Kennedy Airport; Thomas J. D'Arcy, supervisor of aviation promotion for the Port Authority of New York and New Jersey; and Brian D. Keep, director of civil aviation in Hong Kong.

Flying Tigers in

# EUROPE



## London Champ

London Flying Tiger John Boorman is the 1981 LHR tennis champion after defeating Paul Kornas in what was termed by one observer "a titanic struggle." John, above right, shows off his prize — the Flying Tigers Social and Sports Club Cup. John and Paul, above left, both received commemorative trophies, as well.

Profile

# "Lily" of Manila

By Carmela Batol-MNL

There are many popular lilies in our world — brightly colored, like the orange, white and scarlet variety, and exotic-looking, like the tiger lily. Manila has its very own "Tiger Lily" — and very popular indeed!

**Chief Accountant**

Lily Nepomuceno, chief accountant for Flying Tigers in Manila, has been with the airline 11 years. Born on the rustic paradise island of Cuenca, Batangas and a graduate of Far Eastern University in B.S.C. accounting, she joined Flying Tigers in 1971. Previously she was with Sycip, Gorres, Velayo & Associates ac-

counting firm.

Married for eight years, Lily and husband Freddie Nepomuceno have three charming daughters — Carla (a very promising ballet dancer), Al, and Cielo, who has barely learned to walk.

**Mother, Father, Driver**

While Freddie is away in Saudi Arabia working as a finance officer, Lily has been wheeled into learning how to drive and be mother and father simultaneously, while maintaining her responsibilities for Flying Tigers, as well. She is a skillful driver now and effectively applies a "Cost Reduction Program" to



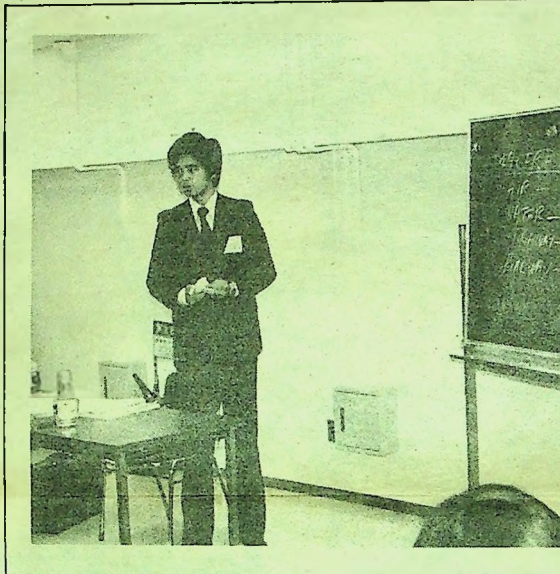
Lily Nepomuceno

her gas consumption just as she does with office expenses.

**Singer, Too!**

Lily is not only a good mother, a good accountant and a sweet, intelligent lady — she also has a flair for singing. According to Lily, "When you're sad or exhausted, try singing; it will perk you up and make you feel good as new!"

This is some "lily-aceous" advice worth trying — don't you think?



## RA Seminar In Osaka

Flying Tigers in Osaka, Japan hosted a Restricted Articles Seminar at Osaka International Airport recently to help agents and carriers deal with the increasing volume of restricted article shipments out of Osaka. Some 50 participants from 24 companies attended the three-hour class, which was instructed by Flying Tigers' S. Nozoe, at left, operations agent and restricted articles coordinator.

— Submitted by Teruko Nishiguchi-OSA



## Switzerland Says Thanks to Its Customers

Switzerland, recently named Flying Tigers' 1981 Terminal of the Year for Europe, passed the happy news along to its customers in a brief, upbeat "thank you" newsletter.

The note read: *We are very pleased! On the other hand we know very well, dear customers, that we could not have succeeded without your loyalty and good will. We would like to extend our special THANK YOU.*

*So please continue to write on every transportation order — "Via Flying Tigers." Because we want to continue to give our very best ... and even a bit more.*



## On the Safe Side

A.W. Brunetti, Director-Safety

## Hydroplaning — Know the Hazards

With the weather outlook predicting spring rains in most areas, it's the time for motorists to be aware of hydroplaning — a phenomenon where your car rides on a film of water in a boat-like manner.

Scientists at the National Aeronautics and Space Administration research center at Hampton, Virginia, discovered that on a rainy or slushy road a wedge of water as low as 1/5-inch on the road surface can cause an automobile driving at 55 miles per hour or more to hydroplane. This happens when both front wheels of your car leave the road surface and ride the water. At 60 miles per hour or more, the front wheels can actually come to a full stop while the car is moving.

**On the Verge**

Under certain conditions you may drive for miles on the verge of a skid without knowing it. A puff of wind or a gust from a truck may send you spinning. You may likely be hydroplaning when you hear your wheels splashing in water, if you can see clear reflections of other cars and poles, or if raindrops "dimple" in the water on the street.

If you go into a skid, act quickly — but don't overreact. Take your foot off the gas and steer in the direction the rear of the car is skidding; when you feel the car regain a grip on the road, straighten your wheels. Never jam on the brakes on a slippery surface — you'll only lock your wheels and go into a skid. Pump the brakes with hard, rapid jabs to keep the wheels rolling and regain steering control.

**Tire-Conscious**

The condition of your tires influences the control you have on wet surfaces. Most new tires have deep tread grooves — about 11/16-inch deep — through which water pressure can escape. Measure yours, if the medtreads are worn 80 percent — or about 1/8-inch, either buy new tires or get off the road until the rain stops — you have almost zero traction.

And remember ... to avoid hydroplaning on rainy or slushy roads, slow down, watch out for standing water, put more air in your tires if pressure is low, and keep a safe distance from other traffic.



countered by Mr. Bowling and Ms. Madison due to circumstances beyond their control. Through it all they kept us informed every step of the way and we at the Wolf D. Barth Company feel that they performed above and beyond the normal service called for in this particular situation.

We thank the above individuals in particular and Flying Tigers in general for assisting us in servicing our customer with this rather difficult movement.

**Naomi Ringer**  
Airport Manager  
Wolf D. Barth Company, Inc.  
Philadelphia, PA

**Customer Compliments**

This note is to inform you of how happy we were with your company's service. The effectiveness and courtesy of **Manuel Sousa** (traffic agent-LAX), **Beverly Bolin** (customer service representative-LAX) and your credit department all served to make our job so much easier in what was a difficult and harried project. Thanks again.

**Whitney Backlar**  
Whitney Backlar Furniture  
Venice, California

Carriers and forwarders normally hear from their customers only when there are complaints or problems. I know that it is a welcome change for us to receive a letter commending one of our employees.

It is a welcome change and a pleasure at this time for us to be able to write a letter of commendation for **Mr. Randy Bowling** (account executive-PHL) and **Ms. Nancy Madison** (customer service rep.-PHL).

We recently had a very large movement from Atlanta via Philadelphia to Bilbao, Spain via Paris. Many problems were en-

On Friday evening, January 16, we had a priority shipment of 4,800 pounds going to Atlanta. This shipment consisted of clamps to be used in repairing the down power lines in Birmingham, where, I might add, some 50,000 people were without power.

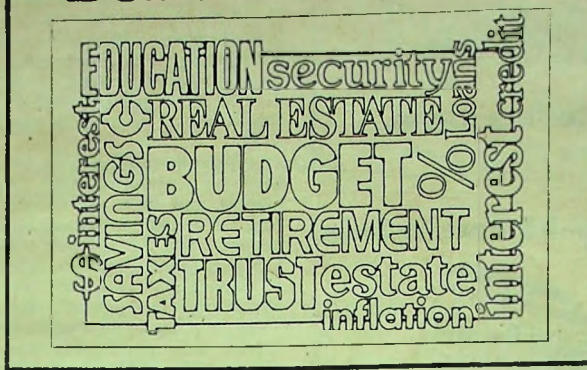
Even though the shipment was booked "Priority" on your flight 442 with **Linda Stuve** (manager), and **Lauren Eldred** in your most efficient customer service department, I worked, on the phone, with **Frank Dantone** (service assurance supervisor) throughout the evening to make sure this shipment made the airplane.

Frank made every possible effort including, I later learned, overtime, to make sure everything went smoothly. Which to my great pleasure, and to the pleasure of the Alabama Power & Light Co. and the residents of Birmingham, went like silk.

Please thank Frank for me. He did a great job.

**Lawrence Hoffman**  
Operations Manager  
A1-ways Air Freight  
New York

**Dollars & Sense**



federal deposit guarantee organization. Federally chartered credit unions are insured to \$100,000 per member by the National Credit Union Administration, an agency of the U.S. government. Flying Tigers Credit Union offers this share insurance as well as the strength and security of reserves in excess of \$2 million.

**Estate Planning**

Major changes in the laws concerning estate planning were enacted during 1981. If you have not yet made out a will and looked at the tax consequences of estate planning... now might be the time to do so. If you already have a will and estate plan drawn up, it would be a good idea to review it with your attorney or tax consultant in view of the new regulations. New laws have liberalized tax rates and increased amounts on exclusions on tax-free gifts and property transfers.

**Credit Union Notes**

**Annual Meeting, Investment Advice, Estate Information**

**Don't Miss Our Annual Meeting**

The credit union's annual meeting will be held on Tuesday, March 23, 1982 at Flying Tigers headquarters in the employee cafeteria. A social hour with refreshments will begin at 3:00 p.m. with the business meeting running from 4:30 p.m. to 5:00 p.m. There will be a drawing for door prizes immediately following the business meeting.

Come and exercise your right to vote for candidates for the credit union Board of Directors and Credit Committee, and hear an update on "what's new" at the credit union. Join in the fellowship with other credit union members and come to the annual meeting! See you there!!

**Investigate Before You Invest**

When times are tight and the economy is down, it pays to investigate before you invest. If you are contemplating an investment that promises a higher than average return, then this thought is particularly important. The state or local consumer protection agency in your area can usually help you with any negative information that they may have on file as well as refer you to the agency that regulates the particular area of investing that you are contemplating. They, too, can help you with information on who to look out for.

If you are depositing funds in a financial institution, look to see that it is insured by a state or

**Oops!**

In the February 8 issue of *Flying Tigers Review*, it was incorrectly stated that the used car loan policy during the special "Loan Sale" allows up to 80 percent of a purchase order to be financed. The correct percentage is 75 percent.

The reduced rate loan terms remain in effect through March 15, 1982. After that date, the rates return to those published before the special offer.



**Flying Tigers On the Move**

Promotions and new positions around the system:

**HEADQUARTERS**

**Cheryl Barboa**... to crew services specialist, from accounting clerk "A". **Thomas Bremser**... to flight planning system support supervisor, from flight ops. analyst. **Theresa Cifuentes**... to crew services specialist, from accounting clerk "B". **Floyd Dozier**... to systems analyst, from systems analyst/programmer. **Dave Eakin**... to computer programmer "B", from computer programmer "C". **Alan Glad**... to technical specialist, from mechanic. **Maria Gutierrez**... to rate specialist "I", from customer finance job "3". **Kathe Hall**... to accounting clerk "C", from senior clerk. **Joanne Harris**... to executive secretary, from confidential secretary. **Patricia Kuper**... to project analyst, from systems analyst. **Betty Leal**... to customer finance job "4", from customer finance job "3". **Barbara Stephens**... to office services coordinator, from office services clerk "II". **Linda Terrell**... to rate specialist "II", from customer finance job "3". **Milaine Wondrick**... to systems analyst, from systems analyst/programmer.

**BALTIMORE**

**Greg Alumbaugh**... to account executive, from sales rep. **Brian Finnerty**... to district sales manager, from account executive-JFK.

**CHICAGO**

**Cathy Venlos**... to CSR "II",

from CSR "I".

**COLD BAY**

**Scott Furman**... to cook, from custodian.

**DALLAS**

**Donald Tomaszewicz**... to senior ops. supervisor, from traffic agent.

**DENVER**

**Franklin Hall**... to district sales manager, from sales manager-IND.

**HARTFORD**

**Jeffrey Berbrick**... to ops. supervisor, from sales rep.

**JFK**

**Vivian Scerbo**... to telephone sales supervisor, from telephone sales rep.

**LOS ANGELES**

**Gloria Loya** and **Lynn Morache**... to account executive, from CSR "II".

**SAN FRANCISCO**

**Bruce Acheson**... to sales manager, from account executive. **Charlotte Kluepfel**... to CSR "I", from confidential secretary.

**TULSA**

**Anthony Tumarillo**... to district sales manager, from district sales manager-BOS.

**Welcome**

Flying Tigers welcomes the following new employees:

**HEADQUARTERS**

**Ramona Byrnes**... confidential

secretary. **Kathryn Forte**... management development specialist. **James Huck**... to staff assistant. **Lois Kapolow**... project analyst. **Eleanor Torres**... personnel clerk. **Irene Trecino**... senior clerk. **Vickie Williams**... personnel clerk.

**ATLANTA**

**Jesse Francis**... telephone sales rep. **Robert Gaughan**... account executive.

**BALTIMORE**

**Sherry Burford**, **Trudy Houk** and **Joyce Palladino**... CSR "I".

**CHARLOTTE**

**Elna Howard** and **Pansy Thomas**... CSR "I".

**CLEVELAND**

**Sandra Marti**... CSR "I".

**CHICAGO**

**Terrence Cervak**... account executive. **Donna Lajewski**... accounting clerk "A".

**DALLAS**

**Thomas Makins**... CSR "I". **David Walsh**... account executive.

**DETROIT**

**Lynn Deregnacourt**... account executive. **Susan Sturrs**... CSR "I".

**JFK**

**Paul Fichtman**... account executive.

**LOS ANGELES**

**Elizabeth Justiniano**, **Mariellen Pecot** and **John Rimblas**... CSR "I". **Robert Dec**... district sales manager. **William McEnteer**... account executive.

**MIAMI**

**Joseph Breitenbucher** and **Ubaldo Peralta**... account executive. **Margaret Williams**... CSR "I".

**MINNEAPOLIS**

**Donald Iverson**... account

executive.

**PHILADELPHIA**

**Nanci Lovett** and **Deborah Weston**... account executive.

**PROVIDENCE**

**Fred Gibbs**... account executive.

**SAN FRANCISCO**

**Belinda Merolla**... CSR "I". **Peggy Sims**... terminal administration clerk.

**SEATTLE**

**Katherine Short**... account executive.

**ST. LOUIS**

**Grace Dinnery** and **Virginia Williams**... CSR "I". **Arthur Gonzales** and **Robert Moylan**... account executive.

**ZURICH**

**David Schildknecht**... traffic agent.

**Retirements**

Flying Tigers salutes the following employees and their years of service:

**Kevin Dunne**, mechanic-LAX. 20 years.

**Franklin Graff**, captain-SEA. 33 years.



Retiree **Kevin Dunne**, above, shows off "plaque" made for him by co-workers at LAX igloo repair facility. Specially-made memento is patterned after a pallet — among Dunne's usual responsibilities as a LAX mechanic.

# Get Away!

Your guide to interline travel.

## Europe on \$46 a Day — Air Fare Included

This spring, summer and fall interliners can tour Europe from London to Rome for as little as \$46 a day. The total tour price includes round trip airfare on Pan Am from any Pan Am departure city in the U.S. to London with return from Rome and all land arrangements in Europe.



Rome's famed Coliseum — see it with Interline Representatives, Ltd.

All travel in Europe is by surface and includes London, Paris, Dijon, Lucerne, Venice, Florence and Rome. The land arrangements include surface transportation, hotels with taxes and service charges, continental breakfast daily, two lunches, six dinners, sightseeing and the services of an experienced tour director throughout. The total tour rate is from \$775, land and air.

The tour, *Europe on a Budget*, is offered from April 8 through October 14. All airline employees, their spouses, dependent children, parents and retirees are eligible. Eligibility for the air transportation is per Flying Tigers agreement with Pan Am. The tour may be taken on a "land only" basis.

Complete details on this bargain tour of Europe, as well as many other European tours, are available from Interline Representatives, Ltd., 25 West 39th Street, New York, NY 10018, (212) 840-6727.

## Caribbean Cruises 50-60 Percent Off

Interline Representatives, Ltd. in cooperation with the S.S. *Victoria*, a Chandris, Inc. ship, is offering discounts of 50 to 60 percent on retail rates for 7-day Caribbean cruises from San Juan. These rates apply to airline employees, spouses, children, parents and retirees. Friends of interliners are also eligible for discounts provided they travel with the interliner.

The *Victoria* cruises the Caribbean from Monday to Monday on two itineraries. Through April, the itinerary is San Juan-St. Thomas-Martinique-Venezuela-Aruba-San Juan. All other dates are San Juan-St. Thomas-Martinique-St. Vincent-Venezuela-Curacao-San Juan.

On the March 22, April 26 and May 17 sailings all interline space is on a positive space basis. Rates for interliners and friends on these sailings are \$479 per person double; single supplement is 50 percent more and the third or fourth person in a room pays \$379.

On all other sailings rates are \$499 for interliners, \$549 for parents and \$569 for friends. Third or fourth person in room deducts \$100. To all rates add \$25 port taxes. Children under 12 sharing with two adults pay 50 percent of the applicable rate.

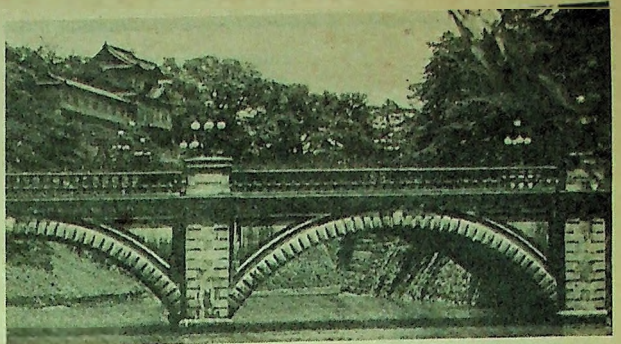
For complete details and bookings contact: Interline Representatives Ltd., 39th Street, New York, NY 10018; or call (212) 840-6727.

## Barbados Discount

Sam Lord's Castle Resort, Marriott's deluxe 259-room hotel on Barbados in the Caribbean, is offering special discounts to interliners: Through April 11, 1982, standard rooms at the 50 percent rate of \$61, European plan, based on double occupancy; and effective April 12 through December 15, a special rate of \$40 for single, double or triple rooms.

For reservations, call toll free: (800) 228-9290; Alaska (800) 228-2180; Canadian provinces except British Columbia (1-800) 268-8181; British Columbia (112-800) 268-8181. In Europe, reservations may be made by contacting your local Supranational office.

For additional information, contact Sales Manager Jacqueline Meyer at Marriott's Sam Lord's Castle Resort sales office, 420 Lexington Avenue, New York, NY 10170; or call (212) 490-3350.



Tokyo's Imperial Palace — part of the "exotic Orient".

## Experience the Exotic Orient

Ventures Extraordinaire is offering special interline rates on land packages through Japan ranging from a 3-day/2-city tour for \$275 to an 11-day/6-city package for \$1,040. Tours available are 3, 4, 5, 9 and 11 days in length departing Tokyo weekly. Special hotel rates are available in Tokyo and may be booked in conjunction with a tour or separately.

Also available is an 8-day *Around the Real Thailand* tour by bus, train, boat and rickshaw. Experience native food and gain insight into the culture, history, and geography of Thailand for \$495.

A 9-day *Bangkok/Singapore Overland Discovery* tour offers all the adventure of the Far East, wrapped up in a special itinerary — train, bus, boat, plane and helicopter. Countries you'll visit include Thailand, Malaysia and Singapore.

Airline employees, family members and retirees are eligible for the special rates. Non-interline friends and relatives may accom-

pany at regular prices.

For information, contact: Catherine Bordner, Ventures Extraordinaire, 307 Quay Lane, Redwood, Calif. 94065; or call (415) 592-2629.

## Check Out Interline Weekends

If you are making your vacation plans, or would like to take or send your parents somewhere, check out Interline Weekends' tour selection. Some of the specially-priced packages available include these one-week tours: Caribbean cruise from Jamaica from \$420; Mexican Riviera cruise from \$435; Greek Island tour and cruise from \$440; and a Caribbean cruise to the Virgin Islands from \$515.

Call or send a postcard with your name and address to receive a list of the latest travel bargains available to you and your family, parents and friends.

For information write: Interline Weekends, 681 Wayland Ave., Kenilworth, IL; or call (312) 256-2210.

## Employee Report

# SIN's "Thieves' Market" a Must-See

By Pak Poh Wah  
Sales Representative-SIN

It used to be common knowledge in old Singapore that if your home was burglarized in the middle of the night, you could buy back all your prized possessions — even shoes, underwear, toothpaste, brush, socks, false teeth and the key to your front door — the following afternoon at the "Thieves' Market" at a third the price you paid for them. Up until several years ago, the

place was known as the "Second-Hand Market" and people who could not afford price tags on new items would come for a browse through the "hand-me-downs".

### 6,000 Sellers

Situated on one of the tributaries of the Kallang River, the "Thieves' Market" stands on an area the size of approximately three football fields with a popu-

lation of not less than 6,000 folks whose sole means of making a living is by buying and selling second-hand goods.

### Bugis Traders

One wonders how the "Thieves' Market" came about. During the early Dutch reign of the East Indies — Singapore, Malaysia, Indonesia and the Celebes Islands — Sungei Road was a trading post and temporary shelter for the Bugis traders from the Celebes. They brought with them sought-after spices, cloves and other items to barter for western goods, and then set sail again when the monsoon changed in their favor.

Traders who heard of the vast trading activities came from nearby islands, bringing such goods as opium, tobacco, spices, fruits and handicrafts. Later on, items of a slightly more expensive nature appeared, like shoes, belts and clothing. This activity continued for a long while, until the Japanese occupation of Singapore.

### British Replace Bugis

After the war, the trade began to thrive once again; but there were no more Bugis traders as these people found that it was more profitable fishing or becoming able-bodied seamen with local shipping firms.

At the same time, British troops were present and contributed



Sungei Road — Site of Singapore's famous Thieves' Market, above.



What's your pleasure? — Antiques, clothing, musical instruments, spare parts — whatever you need, you're likely to find it at the Thieves' Market.

greatly to the Thieves' Market. Most of these servicemen were stationed in SIN three to four years. When they were sent home, they left behind a large amount of used household goods — ranging from beds to pencil-sharpener — that could be sold second-hand. You could even get army uniforms, haversacks, water bottles and jungle boots at very cheap prices!

After the British withdrawal in 1971, the Thieves' Market was totally changed: There were no more British servicemen, thus

not so many of those hand-me-downs; the people had to find other ways of making a living. They turned to other products like radios, amplifiers, spare parts, stickers — anything you can think of. Should you need it, you might even get enough parts to assemble a helicopter!

This area is earmarked for urban redevelopment soon, so if you do have a chance to come to Singapore, this is a place you should not miss. No telling what you'll find that you just can't live without!